

26 April 2024

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Publication date: 14 October 2016

Gas Strategies Group

10 Saint Bride Street
London UK
EC4A 4AD

ISSN: 0964-8496

T: +44(0) 20 7332 9900
W: www.gasstrategies.com
Twitter @GasStrategies

Editorials

+44(0) 20 7332 9957
editor@gasstrategies.com

Subscriptions

+44(0) 20 7332 9976
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Qatar moves to secure market access and build new markets as new waves of LNG roll in

Qatar has been by far the largest supplier of spot and short-term LNG for several years. It now faces significant competition in the market for “flexible” LNG – in the face of the looming supply glut – and is responding accordingly: by signing mid-term contracts with European companies to tide it over the expected period of oversupply, which looks likely to extend well into the 2020s; and by taking the opportunity presented by low prices to build new long-term markets, notably in Asia.



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+44 (0) 20 7332 9900
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