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T: +44(0) 20 7332 9900 W: www.gasstrategies.com Twitter @GasStrategies



Editorials

+44(0) 20 7332 9957 editor@gasstrategies.com

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Marco Saalfrank heads the continental Europe merchant trading division at Axpo Solutions, the sales subsidiary of Swiss-based energy provider Axpo. In this interview with LNG Business Review, which took place at the sidelines of the Flame gas and LNG industry event in Amsterdam earlier this month, he reflects on what has been a momentous year for the energy industry – a period that has seen Europe shed its 'sink' label and become a key demand driver in the global LNG market. At the same time, Europe's energy landscape is still characterised by an unprecedented level of uncertainty, making it challenging to predict how the next winter will pan out, Saalfrank stresses.

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