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Gastech 2017: LNG sellers moving to short, fixed-price contracts to break logjam

Tellurian and other LNG sellers are preparing to offer new short term fixed price LNG supply contracts to Asian buyers in a bid to kick-start investment in liquefaction capacity needed to stave off a future supply shortage.

Chairman Charif Souki told the Gastech conference in Tokyo on Tuesday that Tellurian will experiment with a new business model designed to break the investment logjam and leverage fresh capital into new LNG projects.



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